

Stock Exchange Release no. 12/2007



COLUMBUS IT

Quarterly Report

Q1-3 / 2007

PROFILE:

Columbus IT operates as an IT consultancy firm in the market for integrated business solutions based on Microsoft Business Solutions which is primarily for small and medium-sized international companies. Columbus IT is a service organization with a headcount of 1,100 operating in 25 countries. Our customer base consists of more than 5,000 small and medium-sized enterprises and units of large companies.

www.columbusit.com.

Continued progress on all essential areas / 23% growth in revenues, 24% growth in EBITDA

Strong progress in the US despite a weak dollar. The software development company, To-Increase B.V. grew by 74%

- The Groups business model has been sharpened and the activities in all our countries has to fit this model. As a consequence the Group has decided to liquidate/sell the operations in the Czech Republic, Austria and Finland and classify these as discontinued operations. The subsidiaries in these three countries had revenues in Q1-3/2007 of DKK 12.5M, and reported in total an EBITDA of DKK -2.5M. In addition to this is cost totalling DKK -6.1M related to liquidate/sell the activities in the three countries.
- Columbus IT's revenues from continued operations for Q1-3/2007 amounted to DKK 618M (DKK 503M in 2006), corresponding to an growth of 23% compared to the same period last year.
- Operating profit (EBITDA) from continued operations for the period was DKK 22.6M (DKK 18.2M in 2006), corresponding to an increase of 24%. The result is in line with the management's expectations.
- The Group's software development company, To-Increase B.V. which is the worlds largest vendor of vertical standard industry applications for Microsoft Dynamics, had revenues to other Microsoft resellers of DKK 25M in Q1-3/2007, corresponding to an increase of 74% compared to the same period last year. EBITDA for Q1-3/2007 amounted to DKK 8.7M, corresponding to an increase of 24% compared to the same period last year.
- Revenues in the Russian subsidiary in Q1-3/2007 amounted to DKK 74.2M, corresponding to an increase of 54% compared to the same period last year. EBITDA for the period amounted to DKK 7.6M, which is an increase of DKK 18.2M compared to the same period last year.
- Revenues in the American subsidiaries in Q1-3/2007 amounted to DKK 96.7M, corresponding to an increase of 20% compared to the same period last year. EBITDA for the period amounted to DKK 12.1M, which is an increase of DKK 8.8M compared to the same period last year. The American subsidiaries have despite a declining dollar rate succeeded in growing operating profit by 367% compared to the same period last year.
- Revenues in the Danish subsidiary, the largest Microsoft partner in DK in 06/07, amounted in Q1-3/2007 to DKK 176.4M, corresponding to an increase of 7% compared to the same period last year. EBITDA for the period amounted to DKK 10M, which is a decline compared to the same period last year.
- The groups British subsidiary continues its very positive development. Revenues in the British subsidiary in Q1-3/2007 amounted to DKK 35.3M, corresponding to an increase of 69% compared to the same period last year. EBITDA for the period amounted to DKK 5.9M compared to DKK 2.7M for the same period last year.
- The result before taxes from continued operations amounted to DKK 6.2M for Q1-3/2007 (DKK 5.5M in 2006).
- Total equity at the end of Q3/2007 amounted to DKK 215.3M (DKK 172.1M in 2006), resulting in a solvency ratio of 41% (37% in 2006). Previously announced expectations for 2007 was total revenues for the Group at a level of DKK 870-890M and an EBITDA of DKK 35-40M. In those figures was an expectation to revenues from the discontinued operations at a level of DKK 35-40M, and EBITDA from these activities at a level of DKK -2 to -3M. Following the results of Q1-Q3 2007 revenues from the Groups continued operations for 2007 are expected to be at level of DKK 870-890M, and EBITDA at a level of DKK 38-43M.

Ib Kunøe
Chairman
Columbus IT Partner A/S

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Translation: In the event of any inconsistency between this document and the Danish language version, the Danish language version shall be the governing version.

Key Figures and Ratios

MDKK	Q3 2006	Q3 2007	Q1-3 2006	Q1-3 2007	2006
Income Statement					
Net revenues	145.6	186.1	502.6	617.7	735.7
External project costs	-32.2	-42.2	-131.2	-165.3	-204.9
Gross earnings I	113.4	143.9	371.4	452.4	530.8
Staff expenses	-84.4	-105.7	-262.4	-319.4	-360.9
Gross earnings II	29.0	38.2	109.0	133.0	169.9
Other external costs	-32.1	-36.8	-103.7	-110.0	-147.8
Other operating income	13.3	0.0	13.3	0.0	14.8
Other operating costs	0.0	0.0	-0.4	-0.4	-0.7
EBITDA	10.2	1.4	18.2	22.6	36.2
Depreciation excl. goodwill	-3.5	-4.3	-10.0	-12.7	-14.1
EBITA	6.7	-2.9	8.2	9.9	22.1
Amortization and write down of goodwill	0.0	0.0	0.0	0.0	-1.8
EBIT	6.7	-2.9	8.2	9.9	20.3
Result in associated companies	0.0	0.1	-0.2	0.2	-0.1
Net financial items	-0.8	-1.4	-2.5	-3.9	-5.2
Pre-tax earnings	5.9	-4.2	5.5	6.2	15.0
Tax on Q1-3 earnings	-0.2	0.0	-2.1	-2.5	12.0
Earnings Q1-3 from continued operations	5.7	-4.2	3.4	3.7	27.0
Earnings Q1-3 from discontinued operations	-1.7	-6.7	-5.9	-8.6	-6.8
Earnings Q1-3	4.0	-10.9	-2.5	-4.9	20.2
Allocated thus:					
Shareholders of Columbus IT Partner A/S	4.5	-8.2	-2.9	-1.4	21.2
Minority interests	-0.5	-2.7	0.4	-3.5	-1.0
	4.0	-10.9	-2.5	-4.9	20.2
Balance Sheet					
Long-term assets			234.4	255.2	256.1
Short-term assets			228.0	266.3	287.7
Total assets			462.4	521.5	543.8
Group shareholders' equity			161.5	207.8	201.1
Minority interests			10.6	7.5	10.9
Debt			290.3	306.2	331.8
Total liabilities			462.4	521.5	543.8
Cash flow					
Cash inflow from operations			-9.8	-6.6	27.0
Net cash outflow for investments			-29.0	-22.2	-46.4
of which for investment in tangible fixed assets			-4.3	-8.3	-6.4
Cash inflow from financing activities			27.0	25.2	28.7
Total cash flow			-11.8	-3.6	9.3
Key ratios					
Gross margin II			21.7%	21.5%	23.1%
Operating profit margin			1.6%	1.6%	2.8%
Return on equity			-2.0%	-0.7%	13.6%
Equity ratio			37.2%	41.3%	40.0%
Net asset value per share (BV)			2.4	2.8	2.7
Earnings per share (EPS)			-0.0	-0.1	0.3
Average number of shares, in thousands			72,372	76,058	72,706
Share price, end of period			9.7	7.1	8.1
Cash flow per share			-0.1	-0.1	0.4
Headcount at the end of the period			1,012	1,106	1,024

The key figures and ratios have been calculated in accordance with the Danish Society of Financial Analysts' "Recommendations and Key Figures 2005".

2006 numbers have been corrected to present earnings from discontinued operations separately.

The interim report has not been audited

The Groups business model

The Groups objective is to have full ownership of our operations in the central markets, and to be represented there with critical mass. Other markets are covered by partnerships, where Columbus IT aims at having control. On markets of less importance the objective is solely to be represented through franchise agreements. The sharpened business model has led to a testing of business model fit of the Groups activities in all our countries.

As a consequence of this the Group has changed its presence in the Czech Republic from a partnership to a franchise agreement. Negotiation regarding changing the Groups Austrian activities to a franchise agreement did not lead to an agreeable solution. Based on the lack of strategic importance of Austrian market the Group has decided not to go ahead with the investment necessary to put the Austrian companies on a sound financial basis, and is in the process of closing down its Austrian activities. The possibility of changing the Finnish presence to a franchise agreement is being tested as well. Consequently the Groups operations in the Czech Republic, Austria and Finland has been categorized as discontinued operations and are being reported as Earnings from discontinued operations. The subsidiaries in these three countries had revenues in Q1-3/2007 of DKK 12.5M, and reported in total an EBITDA of DKK -2.5 for the period. In addition to this is cost totalling DKK -6.1M related to liquidating/selling the activities in the three countries. Total earnings from discontinued operations in Q1-3/2007 amounted to DKK -8.6M compared to DKK -5.6 for the same period last year.

Developments in Q1-3/2007 in continued operations

Columbus IT's revenues for Q1-3/2007 amounted to DKK 618M, up from DKK 503M for the same period last year, corresponding to an increase of 23%.

Revenues	2007		2006		Revenues	2007		2006	
	MDKK	%	MDKK	%		MDKK	%	MDKK	%
Q1-3					Q1-3				
Hardware	8	1%	14	3%	Dynamics AX	365	59%	343	68%
Software	216	35%	163	32%	Dynamics NAV	148	24%	92	18%
Service	394	64%	326	65%	Other MBS products	38	6%	32	6%
					Other	67	11%	36	7%
Total	618	100%	503	100%	Total	618	100%	503	100%

The growth in revenues is relating both to software, which rose to DKK 216M compared to DKK 163M for the same period last year corresponding to an increase of 33%, and to consulting and services, which rose to DKK 394M compared to DKK 326M for the same period last year corresponding to an increase of 21%. All product groups have grown compared to the same period last year. Highest growth is in the Group's Dynamics NAV-related revenues which compared to the same period last year have increased by 61%, and in Q1-3/2007 constitutes 24% of the total revenues.

As the table below shows, there is growth in revenues in all regions, and the majority of the Group's subsidiaries have realized an activity level in line with or above expectations.

Q1-3	Revenues (MDKK)		EBITDA (MDKK)		Headcount (as of September 30)	
	2007	2006	2007	2006	2007	2006
Nordic	217	196	11	21	282	246
Western Europe	153	129	11	12	212	205
Eastern Europe	123	84	8	-7	392	353
Rest of the world	125	94	13	3	208	160
Parent Company	0	0	-20	-11	13	18
	618	503	23	18	1,106	982

Note: Revenue figures state the revenue generated outside the Group in the regions. The Parent Company's figures are reported before costs being billed to subsidiaries. Thus, the subsidiaries' figures are reported exclusive of costs billed by the Parent Company.

The Group's financials show net expenses of DKK 3.9M compared to net expenses of DKK 2.5M for the same period last year.

Corporation tax in profit-making foreign subsidiaries means that the total calculated tax charge for Columbus IT for the period is DKK 2.5M. The result for the period was DKK 3.7M, corresponding to an improvement of 9% compared to the same period last year.

Regional development

Nordic	2007		2006		Nordic	2007		2006	
	MDKK	%	MDKK	%		MDKK	%	MDKK	%
Revenues - Q1-3					Revenues - Q1-3				
Hardware	6	3%	13	7%	Dynamics AX	126	58%	125	64%
Software	65	30%	61	31%	Dynamics NAV	44	20%	30	15%
Service	146	67%	122	62%	Other MBS products	31	14%	25	13%
					Other	16	8%	16	8%
Total	217	100%	196	100%	Total	217	100%	196	100%

Q1-3/2007 revenues for the **Nordic region** increased by DKK 21M, corresponding to a 11% increase compared to the same period last year. The increase is due to a higher level of activity in both the Danish subsidiary where revenues were increased by 7% compared to the same period last year, and in the Norwegian subsidiaries where revenues were increased by 34% compared to the same period last year. The Nordic Region accounts for 35% of the Group's revenues.

The region's EBITDA is down by 48% compared to the same period last year, to DKK 11M for Q1-3/2007. The fall is due to a decline in EBITDA for both the Danish subsidiary and the Norwegian subsidiaries. The Danish subsidiary had a good year in 2006. 2007 however has been marked by a fewer new customer adds, and sales prices have not kept up with the growth in salaries in the market. Both developments have resulted in lower EBITDA in 2007 compared to 2006. Furthermore the Danish subsidiary has invested in building up a strong competence within Microsoft CRM. Columbus IT has been elected Microsoft CRM partner 2007 in Denmark.

Western Europe	2007		2006		Western Europe	2007		2006	
	MDKK	%	MDKK	%		MDKK	%	MDKK	%
Revenues - Q1-3					Revenues - Q1-3				
Hardware	1	1%	1	1%	Dynamics AX	76	50%	83	64%
Software	56	36%	42	32%	Dynamics NAV	67	44%	37	29%
Service	96	63%	86	67%	Other MBS products	3	2%	5	4%
					Other	7	4%	4	3%
Total	153	100%	129	100%	Total	153	100%	129	100%

In **Western Europe** revenues for Q1-3/2007 amounted to DKK 153M which is an improvement of DKK 24M, corresponding to a 19% increase compared to the same period last year. For Q1-3/2007, the Group's software development company, To-Increase, had revenues of DKK 25M to other Microsoft resellers corresponding to a 74% increase compared to the same period last year. Likewise revenues in the British subsidiary have grown markedly to DKK 35M for Q1-3/2007, corresponding to a 69% increase compared to the same period last year. The region accounted for 25% of the Group's revenues.

EBITDA for the region is down DKK 1M compared to the same period last year, to DKK 11M for Q1-3/2007. The EBITDA of To-Increase grew by 24% compared to the same period last year to DKK 8.7M in Q1-3/2007. The Group's Dutch consulting unit has had some challenges in 2007, and the company's revenues have decreased by DKK 5.6M, while the company's EBITDA has decreased by DKK 2.7M compared to the same period last year. The growth in the British subsidiary has led to a growth in EBITDA of 119% compared to the last period last year, to DKK 5.9M for Q1-3/2007.

Eastern Europe	2007		2006	
	MDKK	%	MDKK	%
Revenues - Q1-3				
Hardware	1	1%	0	0%
Software	50	41%	27	32%
Service	72	58%	57	68%
Total	123	100%	84	100%

Eastern Europe	2007		2006	
	MDKK	%	MDKK	%
Revenues - Q1-3				
Dynamics AX	82	67%	68	81%
Dynamics NAV	7	6%	3	4%
Other MBS products	4	3%	2	2%
Other	30	24%	11	13%
Total	123	100%	84	100%

Revenues in **Eastern Europe** amounted to DKK 123M for Q1-3/2007 which is an improvement of DKK 39M or 46% compared to the same period last year. Revenues of the Russian subsidiary increased from DKK 48.1M for Q1-3/2006 to DKK 74.2M in Q1-3/2007, corresponding to an increase of 54%. The Estonian subsidiary had growth in revenues of 46% compared to the same period last year, and had revenues of DKK 17.2M in Q1-3/2007. Revenues of the Lithuanian subsidiary decreased by DKK 1.3M compared to the same period last year, corresponding to a decline of 10%. Revenues of the Polish company on the contrary increased from DKK 3.5M in Q1-3/2006 to DKK 11.7M in Q1-3/2007. The revenue growth in Poland is worked up by the acquired Polish company, which in Q3/2006 was merged with the Group's existing Polish company. The region accounted for 20% of the Group's revenues.

The region's EBITDA increased by DKK 15M compared to the same period last year to DKK 8M in Q1-3/2007. The implemented restructuring measures in the Russian company in 2006 have brought the company back on a profitable track and the Russian company delivered an EBITDA of DKK 7.6M in Q1-3/2007.

Rest of the world	2007		2006	
	MDKK	%	MDKK	%
Revenues - Q1-3				
Hardware	0	0%	0	0%
Software	45	36%	33	35%
Service	80	64%	61	65%
Total	125	100%	94	100%

Rest of the world	2007		2006	
	MDKK	%	MDKK	%
Revenues - Q1-3				
Dynamics AX	81	65%	67	71%
Dynamics NAV	30	24%	22	24%
Other MBS products	0	0%	0	0%
Other	14	11%	5	5%
Total	125	100%	94	100%

In the **Rest of the World** region in Q1-3/2007, total revenues amounted to DKK 125M, which is an improvement of DKK 31M corresponding to a 33% increase compared to the same period last year. In Q1-3/2007, revenues in the two American subsidiaries grew from DKK 80.7 in Q1-3/2006 to DKK 96.7M in Q1-3/2007 corresponding to an increase of 20%. The Mexican and the Brazilian subsidiaries, which were acquired in Q2 and Q3/2006 respectively contributes in Q1-3/2007 with revenues of DKK 10.8M. The region accounted for 20% of the Group's revenues.

EBITDA in the region amounted to DKK 13M, which is an increase of DKK 3M compared to the same period last year. The optimization measures undertaken by the two American subsidiaries during 2006 have shown to be quite effective and the companies delivered a combined EBITDA of DKK 12.1M in Q1-3/2007. The subsidiaries in Colombia, Chile and Costa Rica delivered a combined EBITDA of DKK 1.7M compared to DKK 0.3M for the same period last year. The Mexican and the Brazilian subsidiaries, which both are in a set-up phase, delivered a combined EBITDA of DKK -0.7M in Q1-3/2007.

EBITDA of the **Parent Company** amounted to DKK -20M in Q1-3/2007 before billing subsidiaries for costs, compared to DKK -11M for the same period last year, which however was influenced by the earnings related to the sale of 49% of the shares in the Groups French activities.

Directed rights issues

In January 2007, Columbus IT issued shares in Columbus IT Partner A/S, to settle the outstanding purchase price relating to the Polish company, Creative Innovation Group Sp. Z o.o. Please refer to stock exchange release no. 1 of January 8, 2007.

In May 2007, Columbus IT issued shares in Columbus IT Partner A/S, to settle the second part of the purchase sum relating to the American company, VerticalSoft Inc. Please refer to stock exchange release no. 9 of May 18, 2007.

Accordingly, a total of 1,320,465 shares were issued in Q1-3/2007, which had a positive net impact on equity of DKK 10.8M.

Accounting policies

This quarterly report has been drawn up in accordance with the provisions of the Interim Reporting Notice and Copenhagen Stock Exchange requirements for interim reporting

Investments

Total investments in tangible and intangible assets, except for goodwill, in Q1-3/2007 totalled DKK 17.2M compared to 18M for the same period in 2006. DKK 8.9M was attributable to investments in development projects, while the remaining DKK 8.3M was attributable to the acquisition of tangible assets.

Liquidity status

Columbus IT held cash funds of DKK 39M on June 30, 2007 compared to DKK 23M last year. Cash funds are mainly held in various foreign subsidiaries.

Forex

The Group did not enter into any hedging contracts in the preceding part of the year. In international contracts, exchange risks are limited by servicing operations from local companies so that Group income and costs in foreign currencies are matched insofar as possible.

Equity

Development in shareholders' equity (MDKK)	Q1-3/2007	2006
Equity January 1	201.1	147.3
Forex adjustments for foreign subsidiaries, etc.	0.8	-3.8
Earnings for the period	-4.9	21.2
Warrant scheme exercised	0.0	0.5
Capital increases	10.8	35.9
Group shareholders' equity as of September 30 and December 31	207.8	201.1
Minority interests' equity as of September 30 and December 31	7.5	10.9
Total equity as of September 30 and December 31	215.3	212.0

Safe Harbor statement

The statements about the future made in this report reflect the Management's current expectations for certain future events and financial results. By their very nature, some uncertainties attach to statements about the future, and the results finally achieved could, therefore, vary considerably from the expectations expressed. Further, some expectations are based on assumptions for future events, which may turn out to be incorrect.

Factors that could mean significantly different results from the expectations expressed include, but are not restricted to, developments in trading conditions and the financial markets, and the fiscal impact of unforeseen events: changes in Danish regulations and legislation and EU regulations; rising competition for business solutions in Denmark and abroad; trends in demand; product composition and pricing for business solutions; the development of Columbus IT Partner's international activities to which some political risks are attached, and investment in, and disposal of, national and international companies.

Management Report

The Boards of Directors and Management have considered and approved the Q3 Report for the period 1 January - 30 September 2007 for the Columbus IT Partner Group.

The quarterly report has been drawn up in accordance with the provisions in International Financial Reporting Standards (IFRS) for recognition and measurement and additional Danish reporting requirements for the presentation of quarterly reports laid down in the Company Accounts Act, associated statutory instruments and Copenhagen Stock Exchange. We regard the accounting policies applied as appropriate and that the Quarterly Report gives a true picture of the Group's assets and liabilities, financial position at 30 September 2007, and the results of the Group's activities and cash flow for the period 1 January – 30 September 2007.

Ballerup, November 8 2007

Board of Management

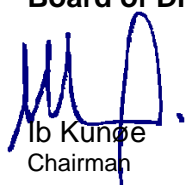


Michael Gaardboe
CEO



Sven Madsen
CFO

Board of Directors



Ib Kungø
Chairman



Sven Madsen



Claus Hougesen



Jørgen Cadovius

Income statement

DKK 1000	1/1 – 30/9 2007	1/1 – 30/9 2006
Net revenues	617,678	502,580
External project costs	-165,241	-131,192
Gross earnings	452,437	371,388
Other external costs	-319,420	-262,393
Staff expenses	-110,000	-103,689
Other operating income	0	13,350
Other operating costs	-417	-363
Earnings before depreciation/amortization (EBITDA)	22,600	18,293
Depreciation	-12,651	-10,033
Earnings before write down of goodwill (EBITA)	9,949	8,260
Write down of goodwill	0	-41
Operating profit (EBIT)	9,949	8,219
Results of associated companies	239	-243
Financial income	4,210	5,513
Financial expenses	-8,155	-7,939
Pre-tax earnings	6,243	5,550
Tax on the result for the period	-2,529	-2,128
Result for the period from continued operations	3,714	3,422
Result for the period from discontinued operations	-8,656	-5,963
Result for the period	-4,942	-2,541
Allocated thus:		
Shareholders of Columbus IT Partner A/S	-1,462	-2,937
Minority interests	-3,480	396
	-4,942	-2,541

Balance Sheet

DKK 1,000	1/1 – 30/9 2007	1/1- 30/9 2006
Assets		
Development projects	37,591	36,991
Royalties	188	372
Goodwill	156,971	163,424
Intangible assets	194,750	200,787
Plant and operating equipment	15,133	12,630
Tangible assets	15,133	12,630
Holdings in associated companies	1,426	925
Other receivables	8,953	0
Deferred tax assets	34,997	20,052
Financial assets	45,376	20,977
Total long-term assets	255,259	234,394
Inventories	4,696	3,868
Accounts receivable – sales and services	162,997	137,583
Contract work in progress	28,022	23,978
Receivables from shareholders	0	408
Corporation tax	3,652	4,568
Other receivables	17,498	23,166
Accruals	10,370	11,745
Receivables	222,539	201,448
Cash funds	39,048	22,739
Total short-term assets	266,283	228,055
Total assets	521,542	462,449

Balance Sheet

DKK 1,000	1/1 – 30/9 2007	1/1- 30/9 2006
Liabilities		
Share capital	95,580	91,241
Retained profit	112,193	70,262
Parent Company shareholders' equity	207,773	161,503
Minority interests' equity	7,521	10,603
Equity	215,294	172,106
Deferred tax	1,014	1,256
Subordinated loan capital	0	9,035
Credit institutions	1373	1,056
Other debt	1,872	2,605
Long-term debt	4,259	13,952
Subordinated loan capital	0	0
Short-term part of long-term debt	2550	404
Credit institutions	105,407	88,797
Debt to affiliated companies	6,210	0
Client prepayments	30,065	17,963
Trade accounts payable	51,781	39,644
Corporation tax	578	4,262
Payable purchase sum re: acquired companies	294	21,918
Other debt	100,674	90,825
Accruals	4,430	12,578
Short-term debt	301,989	276,391
Debt	306,248	290,343
Total liabilities	521,542	462,449